

LET'S BUILD SUCCESS TOGETHER



Hondo is a city on the move, focused with vision and intent to keep industry ahead through powerful advantages in speed, ease and performance.

DYNAMIC DEMOGRAPHICS

- ⦿ A young and **fast-growing population** + a **large and skilled workforce** strengthened by service members from Joint Base San Antonio

DOMESTIC AND GLOBAL ACCESS

- ⦿ Just **41 miles from San Antonio**, centrally located between Austin and the Port of Laredo, and just 165 miles to the Port of Corpus Christi

23,000+

**WORKFORCE
WITHIN 25 MILES**

2.2 MILLION

**WORKFORCE
WITHIN 50 MILES**

31.2 YEARS

HONDO AVERAGE AGE

14.8%

**POPULATION GROWTH RATE FOR
MEDINA COUNTY**

HIGH-SPEED LOGISTICAL HUB

- ⦿ Highway access including I-35, I-10, I-37 and U.S. Highway 90
- ⦿ South Texas Regional Airport and Intermodal Park
 - ▶ State-of-the-art, **176-acre transloading rail facility**, one of only two air-rail intermodal facilities in Texas
 - ▶ **85,000' of heavy gauge rail** and loop track
 - ▶ Service by **two Class I providers—UP and BNSF—** with shortline coordination by Hondo Railway
- ⦿ South Texas Regional Airport
 - ▶ Region's Largest GA Airport
 - ▶ **Four runways and 400,000 feet of tarmac** and apron space
 - ▶ Concierge services for pilots

ABUNDANT, AFFORDABLE ACREAGE

- ⦿ 1,400 acres and 16 tracts available at the Airport Industrial Park

COORDINATED AND ALIGNED TRAINING PIPELINE

A comprehensive training ecosystem powered by:

- ⦿ South Texas Regional Training Center
 - ▶ The hub of Hondo's comprehensive training pipeline, coordinating and connecting both workforce and employers to a range of services with one-stop ease
 - ▶ An inviting business venue, home to the Medina County on line campus of Southwest Texas Junior College and the local office of Workforce Solutions Alamo

- ⦿ Southwest Texas Junior College
 - ▶ Strategic degrees, technical programs and certifications
 - ▶ **Customized training solutions** available at no cost for qualified projects through the Texas Skills Development Fund
- ⦿ Workforce Solutions Alamo:
 - ▶ The local office of the **Texas Workforce Solutions Network**, serving as a one-stop job site, connecting employers with qualified candidates, workforce with training and providing general development assistance and alignment

OTHER ADVANTAGES:

- ⦿ Low-cost utilities
- ⦿ High-impact incentives
- ⦿ High quality of life combining the small-town charm of a historic city with the rich cultural amenities of nearby San Antonio—the best of all worlds

With assets in demographics, access, logistics, labor force and more, **Hondo offers built-in growth potential** ideal for business and industry.



SEAN PATTY, EDC Director

830-741-8319 | spatty@hondo-tx.org | 700 Vandenberg | Hondo, TX 78861

HONDO, TEXAS: WE'RE BUILDING THE FUTURE



In Hondo, Texas, we made our name rising to a critical challenge. Incorporated in 1942, the city was chosen as a site for World War II air training, and in a record time of just 90 days, Hondo constructed a working base which ultimately trained more than 14,000 navigators.

And Hondo kept building on its success. Today the city is **home to the region's largest GA airport**, and through a joint city/HEDC initiative, Hondo constructed an **air-rail intermodal facility**, one of only two in Texas.

31.2 YEARS
AVERAGE HONDO
RESIDENT AGE

95.7%
HIGH SCHOOL 4-YEAR
GRADUATION RATE

14.8%
POPULATION GROWTH RATE FOR
MEDINA COUNTY

32%
LOWER HOUSING COSTS THAN
NATIONAL AVERAGE

HIGH-FLYING COMMUNITY SPIRIT

While it once helped America's war effort, Hondo's vibrant community spirit now brings citizens and residents together, moving us toward a prosperous future through:

- **A 3A school district**—a graduation rate higher than the state average
- **State-of-the-art local healthcare**—26-bed hospital and clinical and surgical services of the Medina Healthcare System
- **Civic organizations that enrich community life**—nearly a dozen clubs fostering community and engagement
- **Active recreation programs** and well-equipped facilities, including youth-league athletics
- **Abundant outdoor recreation** including 100+ acres of parks, a 9-hole golf course and a 20-acre nature trail

With lower costs, abundant developable land and a rich community spirit, Hondo is the place with the right people to build a prosperous future with business and industry.



The now-iconic Hondo sign about speeding was first erected in 1930 by the Lions Club, but in fact, Hondo's high quality of life makes this welcoming city well worth taking time to explore.



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BUILDING IN ROI FROM THE START



State and local incentives for Hondo businesses are awarded on a case-by-case basis for eligible startups and relocations, and for business retention, redevelopment and expansion. Project eligibility is determined by multiple factors—the type of operation, the projected number of full-time jobs created within a specific timeframe, annual wage for each worker (\$30,000 or higher) and the anticipated economic impact on the community.



The Hondo Economic Development Corporation is available at all times to help your enterprise identify relevant incentives and navigate the application process.

TAX ABATEMENT

The HEDC will assist in the preparation of abatement requests to the city and county for real and/or personal property taxes.

TAX INCREMENT FINANCING

For an eligible project, the city will consider the creation of a tax increment reinvestment zone to implement tax increment financing.

FEE WAIVERS

Waivers may reduce or eliminate any building permit, plans review and/or utility fees associated with the development of an eligible project.

INFRASTRUCTURE IMPROVEMENTS

These improvements may include the provision of, or participation in, the extension of city infrastructure to the eligible project site, including water; wastewater; drainage and road improvements, extensions or construction.

TEXAS LOCAL GOVERNMENT CODE 380 AGREEMENTS

380 Agreements allow the provision of grants and loans of city funds as permitted by the Texas Local Government Code, Section 380.00.

FREEPORT EXEMPTION

This incentive provides a property tax exemption on some portion or all of a company's inventory.

For eligibility, the property must be assembled, stored, manufactured or fabricated locally for export out of the state within 730 days after the property was acquired or imported into the State.

TEXAS ENTERPRISE FUND

The largest "deal-closing" fund of its kind in the nation, the **Texas Enterprise Fund** (TEF) is a cash grant used as a financial incentive for projects that offer significant projected job creation and capital investment and where a single Texas site is competing for the project with another viable out-of-state location.

SKILLS DEVELOPMENT FUND

Administered through the **Texas Workforce Commission** in cooperation with the participating industry and local training entities, the **Skills Development Fund** assists with design, financing and implementation of customized job training programs for eligible projects.

FOREIGN TRADE ZONE

The domestic equivalent of an international "free trade zone," a **Foreign Trade Zone** (FTZ) supports healthy competitiveness for U.S. companies that import either products or components from foreign countries. An FTZ can reduce, defer or eliminate duties, and allow greater supply chain efficiency.



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SOUTH TEXAS REGIONAL AIRPORT AND INTERMODAL PARK: BUILT TO DELIVER

One of only two air-rail intermodal facilities in Texas, the **South Texas Regional Airport and Intermodal Park** is a uniquely powerful asset for manufacturing and distribution operations, promising lower costs plus greater speed, ease and flexibility.

A GAME-CHANGING VISION

Driven by a transformative vision of an intermodal future, the **City of Hondo** and the **Hondo Economic Development Corporation** undertook the initiative to support the construction of the new facilities in 2006. Since then, the park has attracted tens of millions of dollars in private investment and has served multiple sectors, providing transloading services for food grade materials and liquids such as high fructose syrup, automotive ethanol and fracture sand, as well as providing oil collection and shipping services.



41 MILES
WEST OF SAN ANTONIO

1,400 ACRES
OF DEVELOPABLE LAND AT
AIRPORT INDUSTRIAL PARK

140 MILES
FROM THE PORT OF LAREDO

16 TRACTS
OF DEVELOPABLE LAND AT
AIRPORT INTERMODAL PARK

A STATE-OF-THE-ART RAIL PARK

- 176-acre rail park facility
- 85,000' of heavy-gauge steel and loop track
- Service by **two Class I rail lines, UP and BNSF**, which serve multiple major Mexican gateways, including Eagle Pass and the Port of Laredo, while also providing blanket cross-continental rail service west of the Mississippi
- **Class III Hondo Railway** shortline service coordinating and connecting to Class I lines
- Just .5 miles from U.S. Highway 90, with additional access to I-35, I-10 and I-37

- 16 tracts at the Airport Intermodal Park
- Approximately **1,400 acres at the Airport Industrial Park**

THE REGION'S LARGEST GA AIRPORT

The South Texas Regional Airport offers four runways and apron space to handle aircraft ranging from a **Cessna to a Boeing 737**.

Created with vision and intent, Hondo's powerful intermodal advantages offer an opportunity custom built to support a prosperous future for business and industry.



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